

# LEADERS of INFLUENCE in TECHNOLOGY 2025



**RYAN GRANT**  
VP, Sales & Marketing  
ESET North America

Ryan Grant is a seasoned technology sales and marketing executive with experience in SaaS, distribution, and reseller organizations. Today, he serves as Vice President of Sales and Marketing at ESET North America. One of the top cybersecurity vendors in the world, ESET protects one billion users worldwide from bad actors, including Fortune 500 companies, SMBs, governments and consumers. Grant has a proven track record of driving business growth through market identification, strategic planning, product launches, and sales execution. Prior to joining ESET, he spent over two decades at Ingram Micro leading VMware, Dell, and Integrated Solutions business units. He most recently served as vice president, advance solutions, with responsibility for more than \$2B in annual revenue 125 associates focused on sales, vendor management, marketing and purchasing. He is based out of ESET's North America headquarters in San Diego.



**ANDY HAASS**  
Principal  
Booz Allen Hamilton

Andy Haass is a Principal at Booz Allen Hamilton, where he directs the company's cybersecurity and engineering capabilities provided to NIWC Pacific and leads a cross-functional team of cybersecurity engineers, analysts, and testers supporting programs across NAVWAR and NIWC Pacific. Haass has a proven track record of innovation and people development in cybersecurity and engineering, creating new approaches that drive change in processes, techniques, and legacy perceptions of cybersecurity. Haass has served on the Board of Directors of Cyber Center of Excellence (CCOE) since 2017 and currently serves as Co-Chairman of the Board. He has engaged with local businesses, academia, and government to grow the regional cyber economy and create a more security digital community for all.



**LAZARO HERRERA**  
Principal Systems Engineer  
Northrop Grumman

Lazaro, with 24 years of engineering experience, exemplifies the Community Service Award criteria through his dedication to fostering inclusivity in STEM. As a Principal Systems Engineer at Northrop Grumman, he combines professional excellence with impactful service. Actively involved with SHPE, he founded SUCCESS INNOVATION and leads groups like ADELANTE, connecting underrepresented students with opportunities. His work with SHPE chapters and events like Noche de Ciencias has inspired countless students to pursue engineering. Lazaro's mentorship and advocacy continue to shape a more diverse and inclusive engineering community.



**HANSOL HONG**  
CEO  
Robolink

Hansol is the CEO and Co-founder of Robolink, an EdTech company located in San Diego. He and the Robolink team have taught over 20,000 students how to build robots and program drones. Robolink's kits are used in over 4,000 schools worldwide. Robolink's drone, CoDrone, is used for the Aerial Drone Competition, the largest educational drone competition with 2,000 teams across the nation. Hansol graduated from UC San Diego with a degree in Management Science, B.S.



**ROBERT HOOD**  
CEO & Founder  
SpotLink

Robert Hood is the CEO & Founder of SpotLink with over 40-years of high technology engineering and management experience. His passion is providing business enhancing technology solutions to clients, with impeccable customer services, support, and integrity. After spending several formative years with an award-winning customer service organization, he went on to work in software engineering, product management, then delivering highly effective IT services. His experience covers multiple platforms, delivering customized as well as productized software, and designing multi-site, high-availability, highly secure business systems. He specializes in understanding the client's business needs, then designing systems that increases the profitability by improving productivity, reliability and security, while also minimizing the total-cost-of-ownership. Robert has a BS in Physics with a Minor in Economics from Harvey Mudd College, and an MBA in Management from San Diego State University.



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**Scott Painter**  
MBA  
SDBJ 2025 Leader of Influence in Technology

Navy veteran, entrepreneur, and innovator transforming industries with cutting-edge drone technology solutions, job creation, and community impact.

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